#### MANDATORY STUDENT FEE ADVISORY COMMITTEE (MSFAC)

#### **FY17 ATHLETIC FEE PRESENTATION**

GEORGIA TECH ATHLETIC ASSOCIATION DECEMBER 2, 2015



### AGENDA

Return on Investment
The Intangibles
How You Can Help
Questions



### **RETURN ON INVESTMENT**

Access to seats in prime sections for all
Football and Men's Basketball home contests
- 8,730 seats available at Bobby Dodd Stadium
- 900 seats available at McCamish Pavilion





Unlimited access to all other home athletic events to include women's basketball, baseball, volleyball, softball, tennis, etc.







Discounted or free student tickets to post season competitions

 40% discount on football, men's basketball, and baseball tickets for young alumni







#### Use of practice courts at Ken Byers Tennis Complex.





### **RETURN ON INVESTMENT**

Marketing and promotions

- SWARM Student Group
- T-shirts (white/gold-out), pom-poms, etc.

Rewards programs







Salary expenses for student assistantships

 Facility rental discounts provided to studentorganizations

 Ex. Commencement, Sting Hunger, Ramblin' On

 Operating expenses for Marching Band and Cheerleading programs



Facility maintenance expenses for designated student sections



### THE INTANGIBLES

#### Allows GIT to maintain championship level athletics program – we represent you!!



 Alignment with the Institute's "whole student experience" objectives

### THE INTANGIBLES

**Opportunities to enhance relationships** 

- Potential and current students
- Fans, donors, and sponsors
- Greater GIT community



Tradition, pride, and loyalty for <u>OUR</u>
 Institution







### THE INTANGIBLES





### HOW YOU CAN HELP

- Continue to promote attendance at all athletic events
- Educate fellow students on the benefits and participation opportunities
- Provide feedback to GTAA as we work to engage the student body into college athletics
- Future requests will include projects and initiatives that directly impact the student body and/or student athletes





### QUESTIONS





